

# Technoscan

a reflection of your company

**A company's concentration can often diminish after a period of success and progress creating a dangerous situation. Our Technoscan is a reliable, proven and fast tool to identify problem areas. When technology is the key factor for success in the competitive arena do contact the Dutch Company Doctors.**

## **Your company**

Success quickly loses its shine. New products and techniques are increasingly hitting the market place at a fast pace. To stay on top is an absolute necessity. As an entrepreneur, you always find yourself in the midst of conflicting requirements of your customers, the available technology, your products and current manufacturing methods. An optimal balance between all these factors enhances your competitive position and staying successful.

## **Your doubts**

But, now and then, you may question this balance between technology, market and organisation. How user friendly is your product design in reality? Does your company operate with the most appropriate technologies? Do you plan or do you improvise? Are your personnel making use of the most efficient assembly method? Is improvement a continuous aspect of all your staff's daily operation? You suspect the existence of a real potential for improvement, but it is difficult to bring this to the surface.

## **Your consultant**

Of course, improvements are being considered within the company. Different ideas are being tabled. But what is missing is an objective view, untainted by individual interests. Sound and solid advice, given by an independent consultant with hands-on experience will provide more certainty. A consultant experienced in every day shop floor practices and knows of costs and gains. The Dutch Company Doctors are such a consultant.

## **Your certainty**

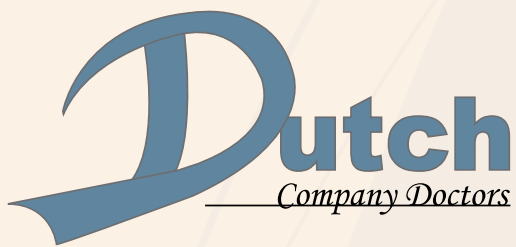
The Dutch Company Doctors are self-employed and independent. With our consultancy activities we mainly focus on industrial companies and their suppliers. Based on our knowledge and expertise, the Technoscan has been developed. It is a fast and cost effective, methodical concept to identify and determine potential improvements within your company and supply chain. The concept has already proven itself many times.

## **Our method: the Technoscan**

With the Technoscan the contribution to the competitive advantage of your company is established for all steps in the manufacturing process.

*For every single step in the process, the following aspects are compared to the requirements set out by the company strategy:*

- Product structure
- (Manufacturing) organisation
- Methods & techniques
- Auxiliaries



The use of technology in all its facets is the key. Our consultant's vast and wide experience offers an excellent point of reference for an objective comparison. Not only are the so-called hard issues like technology and finances addressed, but being experienced in handling change processes, we know how important the human factor is within any company.

### **Fast bottom line results**

Successful business is about making choices. Choices, not invoked by fiction, but based on facts and intuition. By including an objective partner it builds trust, not just with management but also at shop floor level. Our approach consists of three basic steps: Analyses, Assessment and Evaluation. Depending on the size and complexity of your company, implementation will require from only a few days up to several weeks.

- *Analyses of the manufacturing process*

All companies produce different products. Based on actual customer orders, we follow and evaluate the various process steps. Initial information is received from interviews with key employees. Additionally, we will require for specific, specialised information. Confidentiality is - of course - guaranteed.

- *Assessment of methods, techniques and auxiliaries*

In order to achieve an objective judgement, we analyse the company situation from different angles. Interview results are tested on the shop floor. For this we operate in teams of consultants, experienced in various fields.

- *Evaluation*

Collected data and information will be evaluated by the team, and will result in an objective picture (reflection) of your company. Benchmarked against a wide reference, the improvement potential for your specific situation can be determined. Detailed within a report, this improvement potential forms the basis of the presentation to the commissioner. A report containing concrete solutions, advise that incorporates short-term margin improvements, and is the first step towards a continuous improvement process.

### **Dutch Company Doctors**

Your partner in profit generating advice



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